



VHCURES 2.0 Vendor Selection

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Date	Past Activity
August 8	Public bid opening of 10 proposals.
August 29 September 4, 15	Evaluation Team scored proposals and recommended that the Influencer Team be prepared to review 6 of them.
September 16	Evaluation Team met with Influencer Team to discuss 6 proposals.
September 17	Evaluation Team identified the top three proposals and developed a recommendation for the board.

Date	Planned Activity
September 23	Present top three vendors to Board prior to inviting to onsite demonstrations
October 13, 14, 15	Vendor demonstrations
Late October	Initiate Independent Review and contract negotiation with selected vendor

	Category A Quality of Bidder's Experience and Capacity (15 points)	Category B Bidder's Proposed Staff Capacity and Qualifications (20 points)	Category C Responsiveness to Specifications / Scope of Work (20 points)	Subtotal (up to 55 points)
Vendor A	12.6	17.3	18.2	48.1
Vendor B	12.5	16.4	16.6	45.5
Vendor C	12.2	16.6	14.5	43.3
Vendor D	11.5	13.8	14	39.3
Vendor E	12.3	11.8	13.5	37.6
Vendor F	9.2	13.4	13.6	36.2

- **Additional points to be awarded include:**
 - **Category D – Cost (25 points)**
 - **Category E – Other (20 points)**
 - Adherence to State terms and conditions, reference checks, and vendor demonstrations

Discussion and Questions

Executive Session